Solution #1	
Sales value per book	\$28.70
Less: Purchuse value per book	18.7
Contribution margin per book	\$10.00
Fixed Expense	
Rent	\$15,600
Telephone	3,000
Staff wages	55,000
Superannuation	4,950
Printing and stationery	5,090
Total Fixed Expense	\$83,640
BEP in number of sales =	Fixed Expense/Contribution margin per book
BEP in number of sales =	\$83,640/\$10.00
BEP in number of sales =	8,364 units
Solution #2	
Sales value per book	\$28.70
Less: Purchuse value per book	18.7
Contribution margin per book	\$10.00
Fixed Expense	
Rent	\$15,600
Telephone	3,000
Staff wages	55,000
Superannuation	4,950
Printing and stationery	5,090
Total Fixed Expense	\$83,640
BEP in dollar value=	Fixed Expense/Contribution ratio%
	- in the state of

Contribution margin per book/Sales value per book

\$10.00/\$28.70

\$83,640/35%

\$240,047

35%

Contribution ratio %=

Contribution ratio %=

Contribution ratio %=

BEP in dollar value=

BEP in dollar value=

## **Solution #3**

Contribution Margin Income Statement				
For the Year				
Sales		\$240,047		
Variable cost of goods sold		156,407		
Contribution margin		83,640		
Fixed expense				
Rent	\$15,600			
Telephone	3,000			
Staff wages	55,000			
Superannuation	4,950			
Printing and stationery	5,090			
Total Fixed Expense		83,640		
Net operating income/(loss)		\$0		

8.

i)	Exclusive of GST 10%		
a.	Total sales	=\$58,750/(1+0.1)=	\$53,409.09
b.	Puchase of stock		\$30,000.00
c.	Telephone bill paid	=\$325.70/(1+0.1)=	\$296.09
d.	Purchase of consumable		\$1,430.00
ii)	Inclusive of GST 10%		
a.	Total sales		\$58,750.00
b.	Puchase of stock	=\$30,000*(1+0.1)=	\$33,000.00
c.	Telephone bill paid		\$325.70
d.	Purchase of consumable	=\$1,430*(1+0.1)=	\$1,573.00
iii)	Related amount GST		
a.	Total sales	=58,750.00-53,409.09	\$5,340.91
b.	Puchase of stock	=33,000.00-30,000.00	\$3,000.00
c.	Telephone bill paid	=325.70-296.09	\$29.61
d.	Purchase of consumable	=1,573.00-1,430.00	\$143.00

GST Payable		\$5,340.91
Less GST credit		
GST of purchasing of stock	\$3,000.00	
GST of telephone bill paid	29.61	
GST of purchasing of consumable	143.00	3,172.61
GST Liability		\$2,168.30

The Andy's liability of GST will be \$2,168.30 for the period.